

Contact

www.linkedin.com/in/mathieu-bazot-1585a257 (LinkedIn)

Top Skills

Logistics

Customs Regulations

Air Freight

Languages

French (Native or Bilingual)

English (Native or Bilingual)

Spanish (Native or Bilingual)

Mathieu BAZOT

Porteur de projet en agriculture bio
La Rochelle

Summary

En reconversion professionnelle je cherche à m'installer en maraîchage biologique et développer une activité d'accueil pédagogique.

Experience

Bolloré Ports

Sales and Logistics Manager

January 2017 - June 2020 (3 years 6 months)

La Rochelle Area, France

Stevedoring and freight forwarding activities in the port of La Pallice

Reporting to the branch manager

Business development

Managing a logistics team of 9 people

Negotiating contracts with key accounts customers and suppliers

Organizing trade shows and conferences (PPI, Breakbulk, Pulp Weeks, etc...)

Developing multimodal transport and sourcing new suppliers

Crown Worldwide Group

Key Accounts Manager

August 2014 - December 2016 (2 years 5 months)

Dublin

Key accounts International relocations (Google staff, etc..)

Defined targets with Worldwide offices

KPI analysis

Negotiated insurance contracts

Hyland Shipping Agencies

Road Freight Manager

November 2012 - August 2014 (1 year 10 months)

Dublin

Import shipments from Spain & Portugal

Trucks fleet management

Controlled cost and profitability

Savino Del Bene

Air Freight Manager

January 2012 - October 2012 (10 months)

Madrid Area, Spain

Air exports to US and EMEA

Fast paced environment

Retail, pharmaceuticals and perishable goods

Albatrans International Freight Forwarders

Sea Freight Manager

January 2011 - September 2011 (9 months)

Bordeaux Area, France

Wine shipments to US and China

Selected the best services and prices among shipping lines offers

Managed a portfolio of renowned wineries and distilleries

Supply chain management for tanks and containers (dry/reefer) shipments

MC Trinter

Sea Freight Manager

September 2007 - October 2010 (3 years 2 months)

Barcelona Area, Spain

Supervised import shipments from China

Managed priorities and unexpected events impacts on the supply chain

Recruited and trained staff members

Improved customs process and documentation management

Bolloré Logistics

Customer Service and Inside Sales

December 2005 - July 2007 (1 year 8 months)

Santiago de Chile

Quoted and coordinated air and sea shipments

Education

CFPPA La Roche-sur-Yon

Professional degree, Agriculture, exploitation agricole et sciences
apparentées · (September 2020 - June 2021)

Université Montesquieu, Bordeaux IV

International Trade Master Degree · (2003 - 2005)

